



MONTGOMERY COUNTY **Shared Resources COLLABORATIVE**

solutions for stronger child care



**When child care providers join together,
everyone pays less and gets more support.**

Now open to child care providers countywide

Running a child care program in Montgomery County is hard work. You don't have to do it alone. The Montgomery County Shared Resources Collaborative (MC SRC) is built by, for, and with child care providers. Members get business and educational resources, mentorship, combined buying power, and one-on-one support — at a fraction of what these services would cost on their own.



Save Money

Save more than your monthly fee with discounts, group rates on insurance, utilities, Brightwheel... and more! With support from someone who truly understands your budget.



Save Time

Over 2,600 templates, budgeting tools, and admin support to save you hours each week, so you can focus less on paperwork and more on kids.



Stay Supported

Real support from someone who knows your world (and speaks Spanish). Peer groups with local providers. Affordable health benefits for you and your staff. You're not in this alone.



**Register now and get the
support you deserve**
mocosrc.org

*Want to speak with someone?
Call or text 202-240-8570
help@20degsg.com*



*"Because of my SRC Coach,
last week I paid myself for the
very first time. They're helping
me see things I couldn't see
before." — Current MC SRC
Member*



Funding for this project is provided by Montgomery County, MD
Government through the Early Care and Education Initiative



**EARLY
CHILDHOOD
SERVICES**
Montgomery County
Department of Health & Human Services

Your first 90 days

Here's what joining looks like

DAYS
1-15

WELCOME AND MATCH

- Register at mocosrc.org — an SRC representative will reach out
- Get your welcome email and full portal access: 2,600+ templates, discounts, and tools

✓ **Match with your dedicated business coach (Premium)**

DAYS
16-45

BASELINE & GOAL SETTING

- Start using group-purchasing discounts, telemedicine, and staff benefits
- Build community at your first Oasis peer group with other Montgomery County providers
- Join group coaching and office hours

✓ **Complete a Business Health Check, set goals, and begin 1:1 coaching with your dedicated business coach (Premium)**

DAYS
46-90

PUT IT TO WORK

- Engage in your first quarterly business training
- Build a sustainable, profitable business—while staying connected to your community

✓ **Sit with your coach to understand your cost per child and cash flow (Premium)**

WHAT YOU GET

Nation's most robust savings platform
 25% off new Brightwheel + other CCMS savings
 Utility, copier and insurance discounts
 2,600+ templates, tools and policies
 Discounted telehealth, dental, vision, and life
 MC ECE Job Board to connect with qualified staff
 Oasis Peer Groups + Group Coaching
 Monthly individualized business coaching
 Grant-writing support
 Discounted bookkeeping services
 HR support services
 Tailored business liability insurance
 Food service, janitorial discounts, and more
 Discounted marketing services
 Step-by-step budgeting guidance

BASIC

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Family Child Care (FCC)
 Small Center (up to 100)
 Large Center (101 +)

\$15/month
 \$25/month
 \$50/month

\$55/month
 \$95/month
 \$185/month

ESTIMATED ANNUAL SAVINGS

\$3,000-\$6,000

\$24,000-36,000